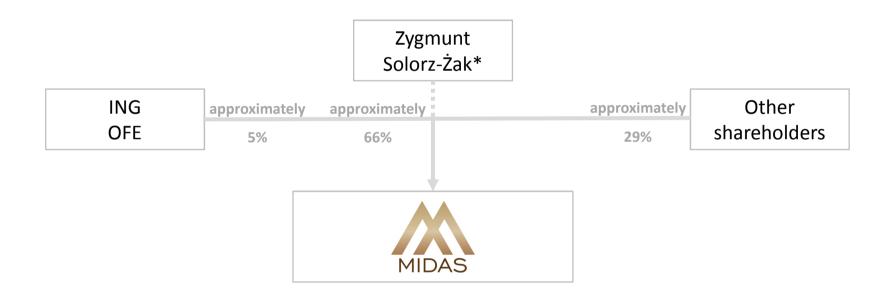


# Summary of financial results for the third quarter of 2014

## **Shareholding**

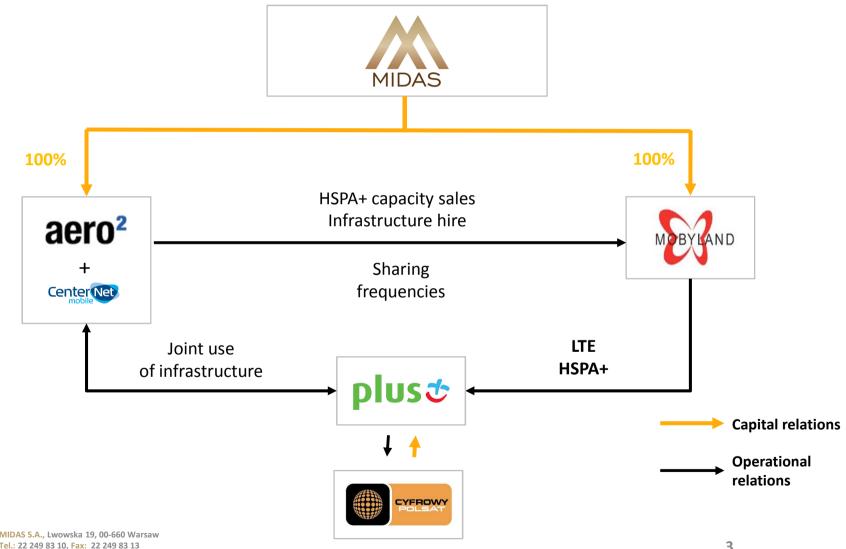




<sup>\*</sup> Mr. Zygmunt Solorz-Żak controls the company through Karswell Limited, Ortholuck Limited and Litenite Limited

## Operational structure after the proposed merger of Aero2 and CenterNet

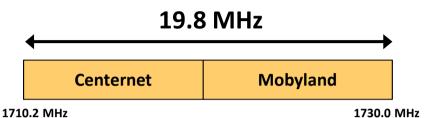


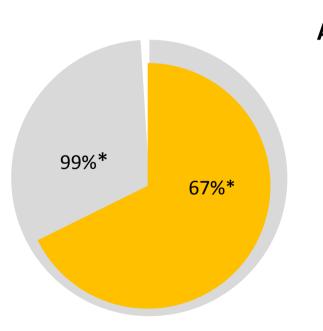


#### The Midas Group's network



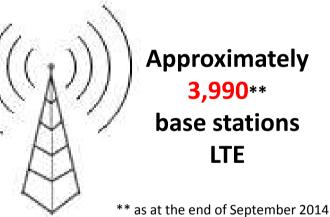
Midas is the only company in Poland to have a continuous frequency bandwidth enabling optimal provision of LTE technology services.





\* population coverage

Approximately
4,740\*\*
HSPA+ base
stations

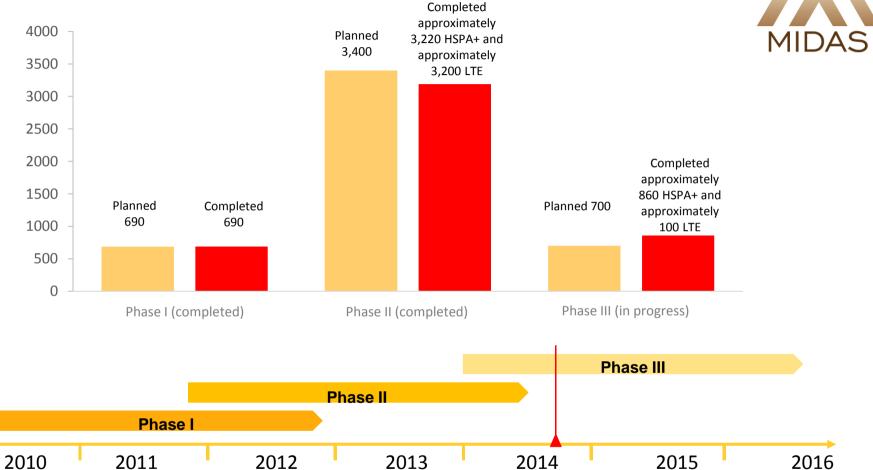


At the end of the third quarter of 2014, the network provided:

- LTE coverage to approximately 67% of the Polish population (outdoor)
- HSPA+ coverage to approximately 99% of the population (outdoor)

#### LTE/HSPA+ rollout

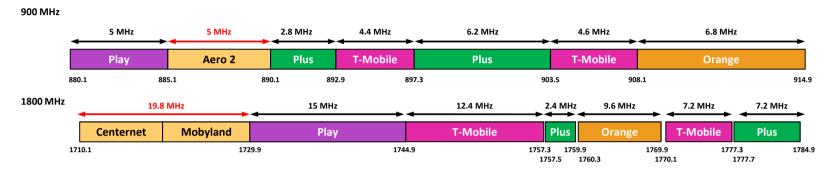




- The Group completed Phase II of the development of the telecommunications network.
- Phase II involving HSPA+ base stations was completed as planned.
- As regards LTE base stations, the delivery of the final stage of Phase II was combined with Phase III.

### Frequency reservations in Poland





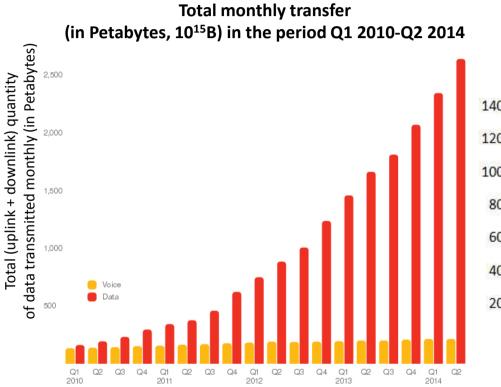


#### Tender winners

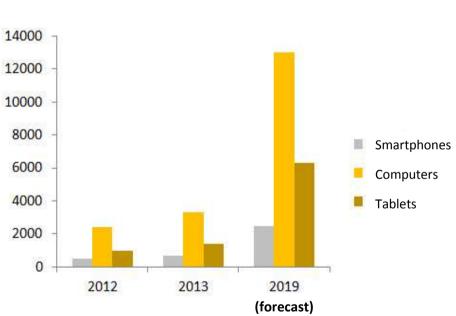
- Midas is the only provider to have a continuous 19.8 MHz bandwidth that allows it to offer data transfer services using the ultra-fast LTE technology
- Two large clients of the Group ensure a multi-million end user database
- As regards frequencies in the 800 MHz (digital divided) and 2600 MHz ranges, the third round of consultations of documents was completed in May 2014.
- The final documentation has been published. The Midas Group is reviewing its contents and after the review, it will make a decision on whether to take part in the auction. Bids may be submitted until 24 November 2014.

## Global increase of mobile data transmission





Average monthly transfer, broken down into type of device (in MB) in 2012-2013 and 2019 forecast



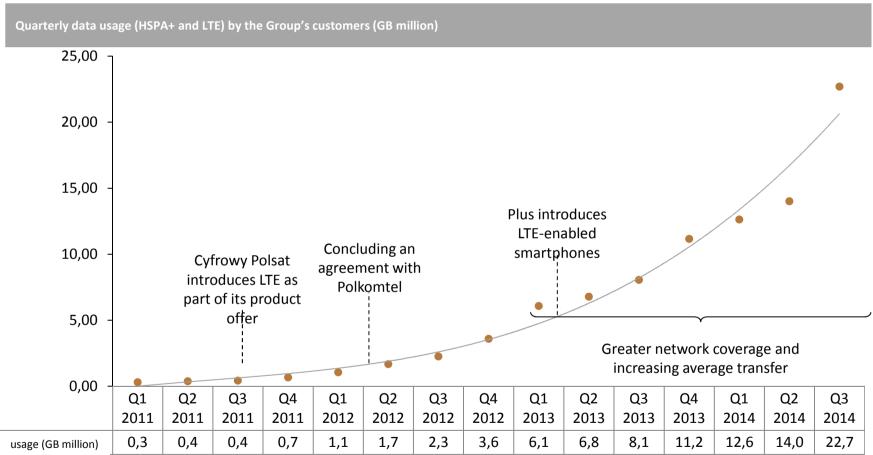
Source: Ericsson Mobility Report, August 2014

Source: Ericsson Mobility Report, June 2014

60% increase in the quantity of data transmitted in mobile networks between Q2 2013 and Q2 2014.

## Data usage



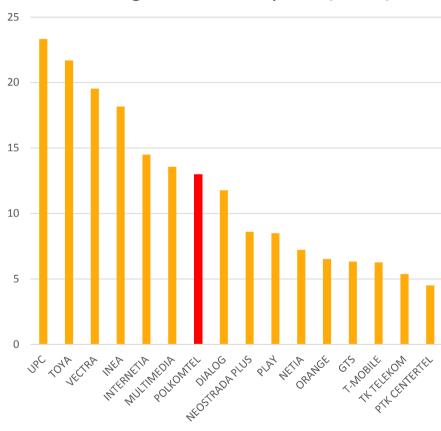


In the third quarter of 2014, usage amounted to over 22 million GB, and in September alone it exceeded 8 million GB.

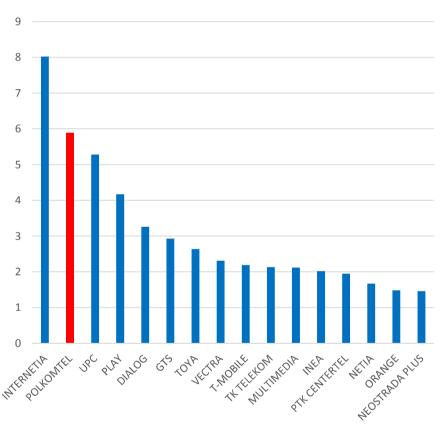
#### LTE as the leader in high-speed mobile internet







#### Average upload speed (Mb/s)



Source: ISP speed ranking in Poland for the period from 1 August 2014 to 31 August 2014/ speedtest.pl

### Performing and financing the roll-out



	Phase I	Phase II	Phase III	Total
Target (progress)	<b>690 stations</b> (phase completed)	<b>3,400 stations</b> (phase completed)	estimated 700 stations (in progress)	4,800 stations
Source of financing	Funds from issue of share capital series D	Funds from issue of series D share capital + Debt financing	Own funds from current cash flows + Debt financing	
Planned financing structure	PLN <b>191.9</b> million (2012)	approximately PLN <b>200</b> million series A bonds PLN <b>150</b> million investment credit PLN <b>100</b> million funds from the issue of series D share capital	up to PLN <b>200</b> million investment credit + current cash flows	PLN <b>1,000</b> million – PLN <b>1,050</b> million

- Issue of eight-year zero-coupon bonds over **PLN 200 million** (listed on Catalyst).
- Investment credit at Alior Bank up to PLN 150 million PLN 121 million disbursed as on the date of the presentation.
- Investment credit at Bank Pekao up to PLN 200 million to be drawn down.

## Revenues in the third quarter and 9-month period of 2014

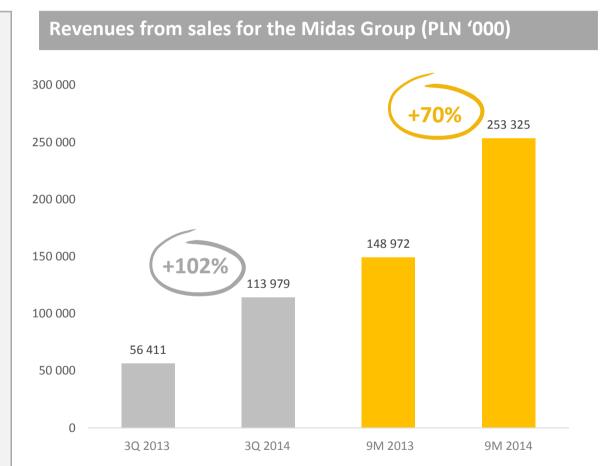


In the third quarter of 2014, the Midas Group's revenues came to **PLN 114** million.

Compared to the third quarter of last year, revenues increased by 102%.

Main factors influencing revenues in the third quarter of 2014:

- The continuing increase in popularity of LTE and the corresponding increased usage of data transmission services ordered by wholesale customers of the Midas Group
- Increase in LTE population coverage

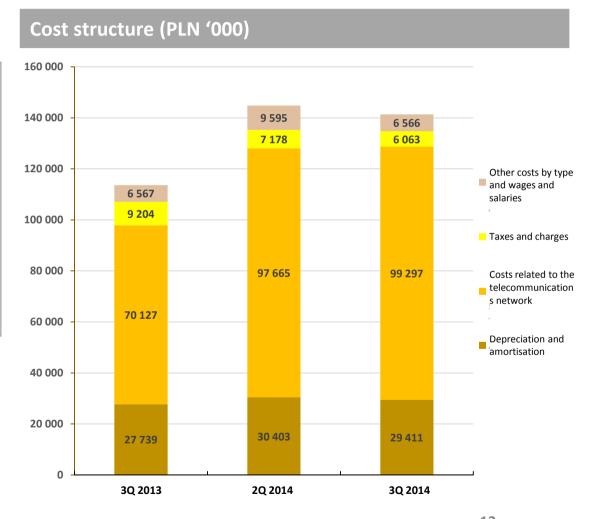


#### **Cost structure**



In the third quarter of 2014, the Midas Group reported an increase in costs of **PLN 27.7 million** compared to the corresponding period of the previous year.

This change stems mainly from an increase in the cost of maintenance and operation of the telecommunications network, which changes (increases) in accordance with an increase in the number of base stations.



#### LTE 800 network



- The LTE 800 MHz network complements the Midas Group's network.
- The Management Board has resolved to undertake specific efforts to prepare an update to the Group's strategy that takes into account the Midas Group's involvement in the "800 Project".
- The decision to add the LTE 800 technology to the Midas Group's offering will result in an increase in the number of base stations in Midas's network.
- The decision may have a significant effect on the Company's performance and cash flow level, particularly over the medium term.

## **Contact person for investors**



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